Small Cap Equity

March 31, 2020



Inception

FIRM INFORMATION

- Founded in 1992
- 100% Employee-Owned
- 9 Total Employees
- Headquarters in Newport Beach, CA

INVESTMENT TEAM

Senior team has an average of 26 years investment experience.

Gregory Lai, CFA Lead Portfolio Mgr & CEO B.S. (UCLA); M.B.A. (UCI)

Gaylord Lyman, CFA Sr. Portfolio Manager B.A. (Harvard College), M.B.A. (UCLA)

Iman Movahed Sr. Portfolio Manager B.A. (UCLA), M.A. (Boston University) M.B.A. (UCLA)

INVESTMENT APPROACH

- Stocks are ranked based on a multi-factor model that includes valuation, improving fundamentals, and momentum.
- Stocks ranked in the top quartile are selected from within 15 Affinity-defined sectors
- Control for risk factors relative to the benchmark, including sector neutrality, market capitalization, etc.
- Alpha is generated almost entirely from stock selection.

PERFORMANCE BY PERIOD -362-364-306 -294-300-240 -72 -80 -46 -34 -42 -0.2 Q1 '20 1-Year 3-Year 5-Year 7-Year 10-Year Since

Past performance is not indicative of future results. Periods less than year are not annualized. Composite inception date is 3/31/2003. All results are dollar denominated. Returns include the reinvestment of dividends and income. This information is supplement to the Composite Disclosures on the back. Individual results may vary.

Net

Gross

Russell 2000 Index

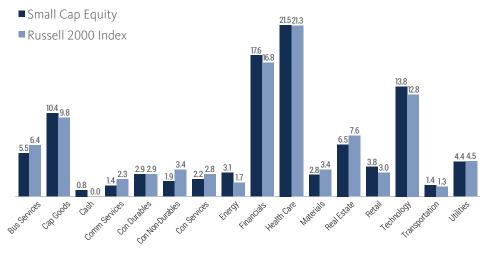
CHARACTERISTICS		
Portfolio Characteristics	Strategy	Index
1-Yr Forward P/E (x)	10.4	21.5
Proj 5-Yr EPS Growth Rate (%)	37.7	18.9
Earnings Est: % Rising	23.7	26.2
Price / Book (x)	1.6	1.5
Dividend Yield (%)	2.3	2.1
Average Market Cap (\$B)	2.2	2.1
Active Share (%)	94.8	_
5-Year Avg Turnover (%)	58.0	_
Number of Securities	59	1,975
Risk Characteristics (3-Yr Ann)	Strategy	Index
Std Dev	25.0	21.2
Sharpe Ratio	-0.2	-0.2
Tracking Error (%)	6.3	_

Source: Thomson Reuter Analytics, Morningstar Direct & Affinity Investment Advisors. This information is supplemental to the Composite Disclosures on the back

TOP 10 HOLDINGS Horizon Therapeutics 3.4% Generac Holdings 3.4% Tandem Diabetes Care 3.0% 2.9% Veracyte Coupa Software 2.8% Everbridge 2.5% Alteryx 2.4% **Utah Medical Products** 2.4% Southwest Gas Holdings 2.4% Inspire Medical Systems

Source: Affinity Investment Advisors. This information is supplemental to the Composite Disclosures on back. Provided for informational purpose only and should not be deemed as a recommendation to buy or sell securities shown above. The reader should not assume that an investment in the securities identified was or will be profitable. Subject to change daily.

SMALL CAP EQUITY SECTOR PROFILE



Data may not equal 100% due to rounding.

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IMPORTANT DISCLOSURES

Risk Considerations

There is no assurance that a separately managed account will achieve its investment objective. Separately managed accounts are subject to market risk, which is the possibility that the market values of securities owned will decline and that the value of the shares may therefore be less than what you paid for them. Accordingly, you can lose money investing in a separately managed account. Please be aware that this strategy may be subject to certain additional risks.

Equity. In general equity securities' values also fluctuate in response to activities specific to a company.

Concentration. The strategy may also focus its investments on certain industries and/or sectors, thereby increasing its vulnerability to any single industry/sector or regulatory development. As a result, the strategy's returns may be considerably more volatile.

There is no guarantee that any investment strategy will work under all market conditions, and each investor should evaluate their ability to invest for the long-term, especially during periods of downturn in the market. A separately managed account may not be suitable for all investors. Please consider the investment objectives,

risks and fees of the strategy carefully before investing. A minimum asset level is required. For important information about the investment manager, please refer to Form ADV Part 2.

Separate accounts managed according to the Strategy include a number of securities and will not necessarily track the performance of any index. This material does not constitute an offer to buy or sell any financial instrument or to participate in any trading strategy.

COMPOSITE DISCLOSURES

Year	Gross Composite Return (%)	Net Composite Return (%)	Russell 2000 Index Return (%)	Composite 3 yr. Ex-Post Standard Deviation (%)	Russell 2000 3 yr. Ex-Post Standard Deviation (%)	Weighted Average Standard Deviation (%)	Number of Accounts	Market Value (\$M)	Firm Assets (\$M)
2019	32.64	31.57	25.53	18.08	15.94	0.8	9	30	337
2018	(21.86)	(22.58)	(11.03)	15.44	16.01	0.7	9	25	673
2017	23.57	22.48	14.66	13.60	14.11	N/A	6	19	978
2016	13.98	12.97	21.32	15.71	15.98	N/A	<5	5	1,235
2015	(3.32)	(4.11)	(4.41)	15.60	14.16	N/A	<5	5	1,233
2014	18.97	18.10	4.89	14.86	13.31	N/A	<5	<1	1,109
2013	45.40	44.35	38.82	18.49	16.68	N/A	<5	<1	840
2012	16.21	15.36	16.35	20.84	20.48	N/A	<5	<1	896
2011	-1.45	-2.19	-4.18	26.24	25.34	N/A	< 5	<1	791
2010	23.67	22.76	26.85	27.34	28.08	N/A	<5	<1	727

*On May 1, 2007, Morgan Stanley Investment Management (MSIM) acquired all of the assets of Affinity Investment Advisors, LLC (Affinity). Returns for the period May 1, 2007 to May 31, 2010 represent the accounts managed by the Affinity investment team members while employed by MSIM. On June 1, 2010, MSIM sold part of its investment management business to Invesco Ltd. (Invesco). Returns for the period June 1, 2010 to October 31, 2010 represent the accounts managed by the Affinity investment team members while employed by Invesco. Substantially all of the investment decision makers were employed by MSIM and Invesco and there was no change to the investment decision-making process.

 $\mbox{N/A}$ - Information is not statistically meaningful due to an insufficient number of portfolios in the composite for the entire year.

The Small Cap Equity Composite contains fully discretionary small cap equity accounts. The composite strategy seeks superior returns relative to the Russell 2000 Index by employing a time-tested quantitative strategy with a fundamental overlay. The creation date of this composite was March 31, 2003. Prior to May 1, 2007, wrap fee accounts make up 100% of the composite and gross returns for those accounts were reduced by the broker's portion of the total wrap fee. Beginning May 1, 2007 non-wrap fee accounts make up 100% of the composite.

Affinity claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with

the GIPS standards. Affinity has been independently verified for the period July 1, 1992, through December 31, 1992, by BDO Seidman and the periods January 1, 1993, through April 30, 2007 and November 1, 2010 through December 31, 2016 by Ashland Partners & Company LLP. For the period January 1, 2017 to December 31, 2018, Affinity has been independently verified by ACA Performance Services, LLC. MSIM has been independently verified for the period May 1, 2007 through May 31, 2010 by Ernst & Young LLP. Invesco has been independently verified for the period June 1, 2010 through October 31, 2010 by Ernst & Young LLP.

Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. The Small Cap Equity composite has been examined for the period March 31, 2003 through April 30, 2007 and November 1, 2010 through December 31, 2018. The performance for the period May 1, 2007 through October 31, 2010 has been reviewed Ashland Partners & Company LLP and conforms to the portability requirements of the GIPS Standards. The verification and performance examination reports are available upon request.

Affinity Investment Advisors, LLC is a registered investment adviser as defined by the 40 Act. The firm's list of composite descriptions is available upon request.

Results are based on fully discretionary accounts under management, including those accounts no longer with the firm. Past performance is not indicative of future results. For the period inception through March 31, 2008,

100% of the composite is made up of non-management fee paying accounts. Non-management fee paying accounts represented 7% of the composite on December 31, 2008 and 2% on December 31, 2009. Non-management fee paying accounts again represented 100% of the composite beginning November 1, 2010 until the launch of Affinity's Small Cap Mutual Fund on July 31, 2015. Non-management-fee-paying accounts represented 8% of the composite on December 31, 2015, 7% on December 31, 2016, 0% on December 31, 2017 and for all periods going forward.

The U.S. Dollar is the currency used to express performance. Returns include the reinvestment of all income. Gross returns are stated gross of all fees and net of transaction costs. Net of fee performance was calculated using the product's standard annual fee of 0.75% applied monthly for all periods shown until July 31, 2015. Beginning August 1, 2015, the net of fee performance was calculated using the highest fee charged, 0.90%. The annual composite dispersion presented is an asset-weighted standard deviation calculated for the constituents in the composite managed for the entire calendar year. Policies for valuing portfolios, calculating performance and preparing compliance presentations are available upon request.

The current management fee schedule for the Small Cap Equity SMA product is as follows:

0.75% on the first \$5,000,000

0.70% on the next \$20,000,000

0.60% on the next \$25,000,000

0.55% on the next \$50,000,000

0.40% on excess over \$100,000,000